

Grove House
11 Margrave Road
Twyford
Berkshire
RG10 9NZ

Glenhurst



Telephone:
0118 934 5001

Facsimile:
0118 934 5005

aircon@glenhurstltd.co.uk
www.glenhurstltd.co.uk

Company Profile

Air Conditioning

Heating

Plumbing

Electrical

Tel: 0118 934 5001
Fax: 0118 934 5005

aircon@glenhurstltd.co.uk

www.glenhurstltd.co.uk



Registered Office:
Glenhurst Limited
The Dairy House
Money Row Green
Holyport
Maidenhead
Berkshire
SL6 2ND

Registered in England
No. 2570498

VAT No. 538 0685 19

Contents

1. *Introduction*
2. *Mission Statement*
3. *Clients*
4. *Skilled Resources*
5. *Recent Contracts Completed*
6. *Profiles of Key Personnel*
7. *References*
8. *Appendices*
 - i) *Trade Membership*
 - ii) *Approved Installers*
 - iii) *ISO 9000 Certification*
 - iv) *Insurance Cover*
 - v) *Tax Exemption*
 - vi) *Health & Safety Policy*

1 Introduction

Established since 1990, **Glenhurst** provides a specialist mechanical and electrical services facility for the construction industry.

Based and located in Twyford, **Glenhurst** are ideally positioned to provide efficient service to our core clients across the South East.

Glenhurst supply a complete support package for the design and installation of mechanical and electrical services and control systems including:

- ◆ Above ground drainage
- ◆ Air conditioning
- ◆ Cast iron pipework systems
- ◆ Control cabling
- ◆ Dilapidation and asset register reports
- ◆ Emergency lighting
- ◆ External lighting
- ◆ Fire detection and alarm systems
- ◆ Fresh air and exhaust systems
- ◆ Heat recovery
- ◆ Kitchen extraction
- ◆ Lead work
- ◆ Lightning protection
- ◆ Low, medium and high pressure heating systems
- ◆ Low voltage distribution
- ◆ Low voltage lighting
- ◆ LPG and natural gas installations
- ◆ Oil systems and storage
- ◆ Plumbing
- ◆ Power cabling
- ◆ Process pipework
- ◆ Service and Maintenance of operational systems
- ◆ Sanitaryware installations
- ◆ Supply and extract ducted systems
- ◆ Switchgear installations

The above services are supplied and installed on a "design and build" or consultant "pre-designed" basis. Where required, **Glenhurst** also offer a complete "turn-key" solution to clients requiring a 'one stop' service.

2 Mission Statement

"Our goal is to add value to Glenhurst's clients by:

- ◆ *Providing excellence in environmental engineering*
- ◆ *Continuous commitment to safety*
- ◆ *Rigorous attention to quality and detail*
- ◆ *Constant monitoring of performance*

enabling *you* to concentrate on *your* core business"



John Woods
Managing Director
GLENHURST LIMITED

3 Clients

Glenhurst's work ranges from multi-discipline design and build contracts, to smaller, stand alone projects. Our extensive client list includes:

Contractors	Consultants, Architects and Agents	End Users
Longcross Group Allenbuild Ibex Interiors Cornhill Interiors Modus Interiors Maris Interiors Kingswood Construction ODB Contracts Mansell ROKBuild	Wye Solutions Carlie Associates Crofton Design Associates Faber Mansell Flack & Kurtz (UK) Ltd Fulcrum Engineering Ptns Hdp Associates Johnathon Hart Associates Roger Preston & Ptns TPA Design	Price Waterhouse Coopers ASDA Holdings Automobile Association Guardian Newspapers British Red Cross Microsoft Ltd. B Sky B Eistree Film Studios Dairy Crest PLC Bloomberg LP

Glenhurst's business portfolio is also comprehensive - from manufacturing facilities to restaurant and leisure facilities and luxury apartment blocks.

A comprehensive service and maintenance package provides clients with a reliable maintenance and breakdown service under contract, or on an emergency call out basis to complete the truly multi-disciplined service offered by **Glenhurst Ltd.**

For further information please contact:

John Woods
MANAGING DIRECTOR
07899 996912
john@glenhurstltd.co.uk

Tony Campe
CHAIRMAN
07785 776764
tony@glenhurstltd.co.uk

GLENHURST LIMITED
Grove House, 11 Wargrave Road,
Twyford, Berkshire, RG10 9NZ
Tel: 0118 934 5001
Fax: 0118 934 5005
E-mail aircon@glenhurstltd.co.uk
www.glenhurstltd.co.uk

4 Skilled Resources

- ◆ Complete design and installation
- ◆ Computer aided design and draughting
- ◆ Controls and commissioning
- ◆ Service and Maintenance
- ◆ Site management teams
- ◆ Building energy management systems

5 Recent Contracts Completed

<p>Project 5-7 Grosvenor Place, London SW1</p> <p>Client Research International</p> <p>Description VRV heat recovery installation and a/c modifications complete with replacement dry air coolers.</p> <p>Value £350,000</p>	<p>Project Returbishment Office Block, Windsor</p> <p>Client Andrew Lynton Holdings Ltd</p> <p>Description VRV heating/cooling with heat recovery, supply air, plumbing and extract ventilation.</p> <p>Value £165,000</p>
<p>Project Aston Martin, Jaguar and Mazda, New Car Showrooms</p> <p>Client Delta Doric plc</p> <p>Description Air conditioning, radiant heating and associated services to showrooms, offices and workshops.</p> <p>Value £145,000</p>	<p>Project Ditton Manor, Computer Associates, Datchet, Bucks</p> <p>Client Delta Doric plc</p> <p>Description Multi-disciplined building services to Manor restoration for CA office/conference use</p> <p>Value £480,000</p>
<p>Project 23 Lower Belgrave St.</p> <p>Client Ibex Interiors</p> <p>Description VRV air conditioning with LPHW Heating, S&E ventilation and associated plumbing services.</p> <p>Value £350,000</p>	<p>Project Construction of Training Rooms</p> <p>Client Microsoft, Winmarsh Triangle</p> <p>Description The complete construction of training rooms with air conditioning and audio visual seminar equipment.</p> <p>Value £130,000</p>
<p>Project Marble Arch House, London</p> <p>Client The Travel Company</p> <p>Description VRV air conditioning with LPHW Heating, S&E ventilation and associated plumbing services.</p> <p>Value £125,000</p>	<p>Project Air Conditioning Replacement</p> <p>Client Dairy Crest PLC</p> <p>Description Complete removal and replacement of VRV air conditioning system in occupied offices over 3 weekends</p> <p>Value £110,000</p>
<p>Project 15-17 Grosvenor Gardens</p> <p>Client Kingswood Construction</p> <p>Description Multi-service removal and replacement in 6 floor period office block</p> <p>Value £625,000</p>	<p>Project Manor Court Office refurbishment, Crawley, Sussex</p> <p>Client Longcross Group</p> <p>Description VRV 3-pipe air conditioning installation of 100 fan coil units</p> <p>Value £355,000</p>
<p>Project New Build Office Block, Wallingford</p> <p>Client Institute of Hydrology</p> <p>Description LPHW heating and chilled water installation to radiators and heating/cooling fan coil units.</p> <p>Value £125,000</p>	<p>Project Ashford Sports Centre, Middlesex</p> <p>Client Allenbuild (South East) Limited</p> <p>Description Multi-disciplined building services to Lottery sponsored sports facility.</p> <p>Value £125,000</p>

6 Profile of Directors

Tony Campe – Chairman

Tony Campe has had a full career in the building services industry.

With over 40 years experience, Tony commenced his career as an engineering apprentice, primarily concentrating on design and draughting, within the HVAC contracting industry.

Tony has worked extensively for contractors such as Andrews Weatherfoil, Young Austin Young and Honeywell. He also spent a number of years with major consultant, R W Gregory.

Having gained considerable design and installation experience with contractors and consultants alike, Tony formed Glenhurst in 1990.

John Woods – Managing Director

John Woods has been continuously employed within the building services industry since 1969.

He began his career as an HVAC engineer and has also worked as a Contracts Manager and Contracts Director. Over the years John has been responsible for directing contracts for many prestigious clients in the retail, leisure, commercial and public sectors including Chanel; Cafe Rouge, V&A Museum, Bank of America and the House of Lords.

Prior to joining Glenhurst, John ran London-based Inner City Environmental where he was responsible for increasing turnover from £1m to a total of £10 million in the space of four years.

7 **References**

Interior Contractors

Warren Brown, Contracts Manager

ROKBuild
The Clock House
22/24 High Street, Theale
Reading, RG7 5AN

Tel: 0118 932 3300
Fax: 0118 932 3331

End User Client

Andrew Young, Trade Relations

Dairy Crest PLC
Claygate House
Littleworth Road
Esher, Surrey, KT10 9PN

Tel: 01372 472200
Fax: 01372 472333

HVAC Design Consultants

Kevin Pugh, Partner

Wye Consulting

Tel: 07710 481079

Architects

Terry Platt, Associate

Terry Platt Associates
33A St. Lukes Road
Maidenhead
Berkshire, SL6 7DN

Tel: 01628 412388
Fax: 01628 412390

8 Appendices

i) Trade Membership

HVCA, Members since 1993
Membership No. F373600 / HV4602

ii) Approved Installers

Dalkin

iii) ISO 9001 Certification

Glenhurst operate ISO 9001 procedures.

iv) Insurance Cover

Glenhurst are insured with ALG Insurance Co. Ltd., through insurance brokers, Towergate Risk Solutions Limited.

Employers Liability Policy £10million any one occurrence
Exp. 27th June 2009

Public and Products Liability Policy £5million any one occurrence.
Exp. 27th June 2009

Contractors all Risk Policy £400,000
Exp. 27th June 2009

Professional Indemnity Policy £2 million
Exp. 27th June 2009

v) Tax Exemption

Glenhurst hold a C I S 5 tax exemption certificate

Number: 4774002843301

N I Number YL135137D

Expiry date: 07/2009

vii) Health & Safety Policy

Glenhurst Limited

Health and Safety Policy

Glenhurst Limited considers the health and safety of our activities to be of paramount importance.

Whenever we operate we take all necessary action to protect the health and safety of all our employees, and to ensure that the health and safety of the public is not adversely affected by our activities.

We require all our employees to work safely and with due consideration for the safety of others.



GLENHURST LIMITED